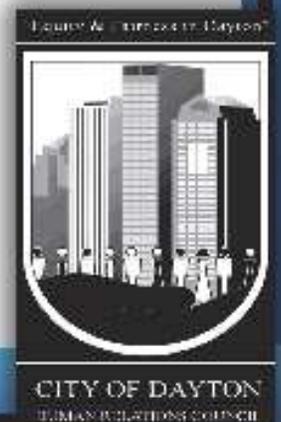


City of Dayton Human Relations Council

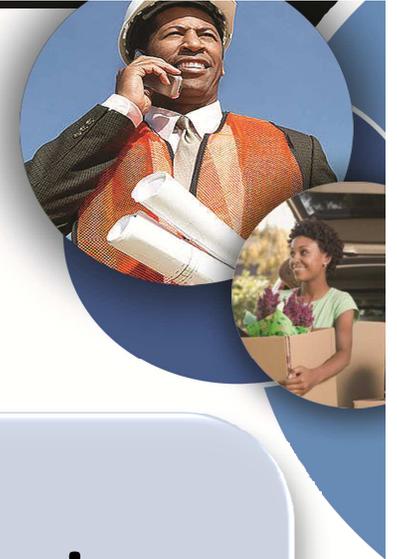
Procurement Enhancement Program

2012

Compliance Report



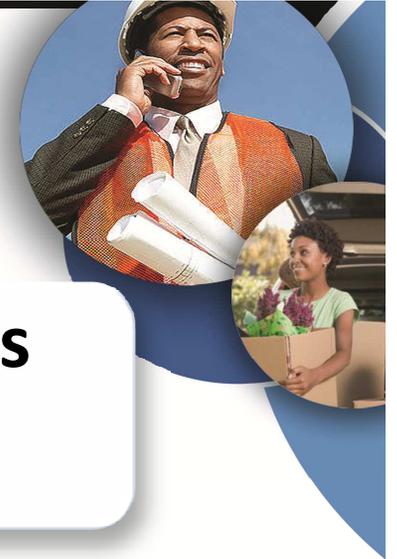
Procurement Enhancement Program



PEP

- **Total Certified Companies**
- **Contract Awards**
 - **Goods and Services**
 - **Construction**

More Companies Needed



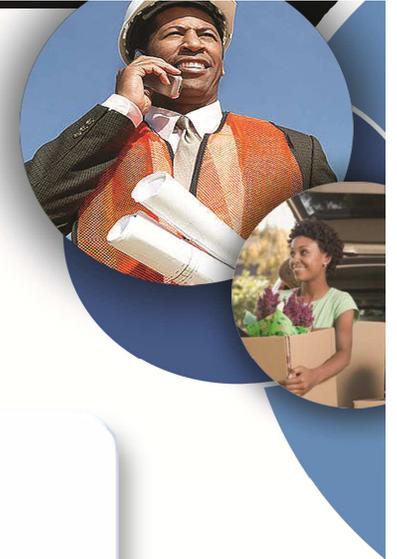
413*

**Total Certified Companies
as of 12/31/2012**

- 110 Site visits completed
- 38 New small businesses
- 72 Renewed small businesses

Please note that we have experienced a significant reduction in the number of certified companies. There are currently 290 businesses in the program, of which only 222 are "Active," 61 are "Expired," and 130 are "No longer active." 90% of the "No longer active" companies have not responded to our repeated contact attempts to renew their certification. 5% are no longer eligible for the program either through a change in ownership, owners' PNW too high, or annual revenues higher than SBA standards. Three companies were removed for non-compliance.

More Companies Needed

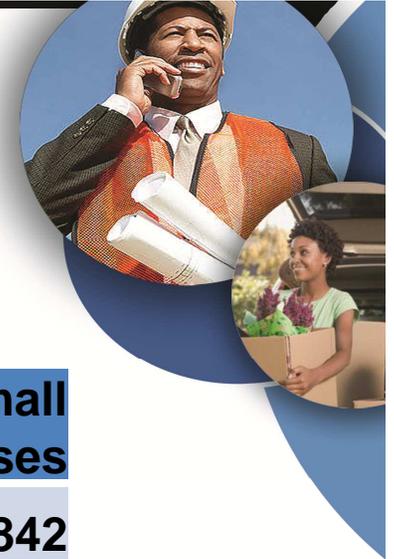


21

**Total HUD Section 3
Certified Companies**

- Coordination with Greater Dayton Premiere Management (formerly DMHA)
- Increased contract dollars awarded to HUD Section 3 certified businesses

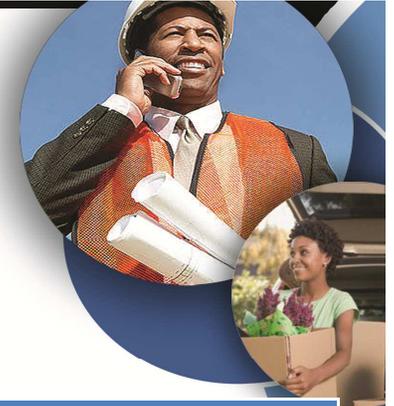
Goods and Services PEP 2012



Contract Award	Minority-owned	Woman-owned	All Small Businesses
\$60,597,730	\$1,196,361	\$744,002	\$2,032,842
2012 PEP %	2%	1%	3%
2013 Goals	2.5	1.5	4%

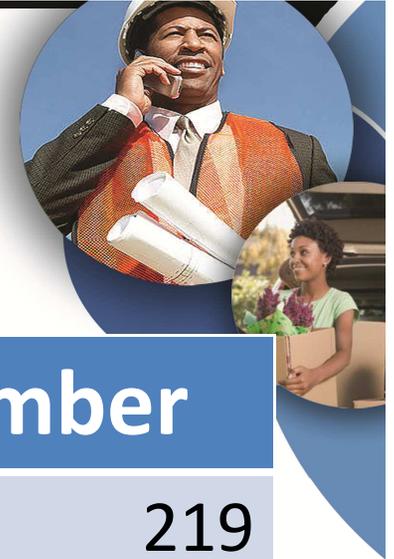
- In 2012 \$941,950 or 2% of the total contract awards was awarded to certified PEP Dayton Local Businesses

Certified Preference



Description	Number
Total Number of Bids	219
5% certified preference applied	2
Contracts awarded to certified company	13
Amount of certified PO's	\$497,212

Local Preference



Description	Number
Total number of bids	219
5% local preference applied to bids	8
Contracts awarded to local company	44
Amount of local PO's	\$2,099,465

Construction PEP 2012



2012

Contract awards are counted in every category for which the company is certified

Contract Award	Minority-owned	Woman-owned	Small Businesses	Dayton Local Small Businesses
\$ 54,095,872	\$ 7,871,780	\$ 2,182,980	\$ 14,602,974	\$5,378,066
2012 PEP Performance	15%	4%	27%	10%
2012 PEP Goal	17%	5%	20%	5%
2012 % of Goal Achieved	86%	81%	135%	199%

Construction PEP 2012

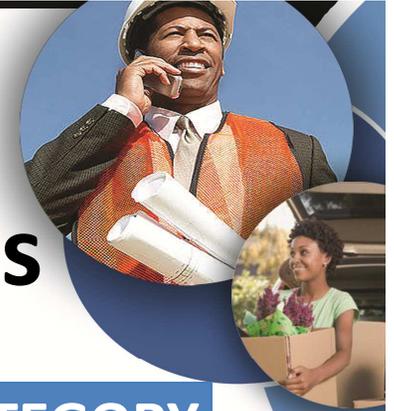


2012

Contract awards are counted only in the category related to the goal on the project

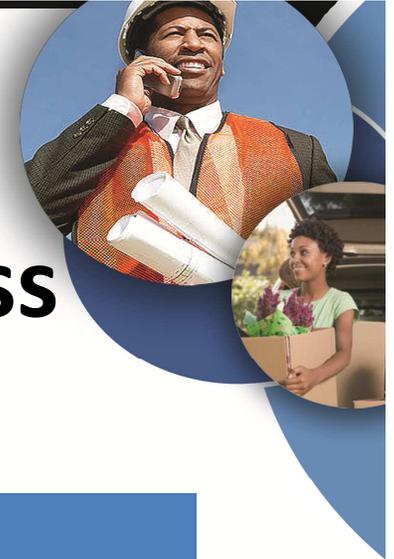
Contract Award	Minority-owned	Woman-owned	Small Businesses	Dayton Local Small Businesses
\$ 54,095,872	\$ 6,598,531	\$ 1,808,088	\$ 5,148,679	\$ 69,147
2012 PEP Performance	12%	3%	10%	0%
2012 PEP Goal	17%	5%	20%	5%
2012 % of Goal Achieved	72%	67%	48%	3%
2013 Recommended Goals	12%	3%	15%	5%

Top 10 Construction Awards to Dayton Local Small Business



DAYTON LOCAL SMALL BUSINESSES	RANK	CATEGORY
Belgray, Inc.	1	SBE
Charles F. Jergens Construction	2	SBE
Tall View Palladium	3	MBE
W.C. Jones Asphalt & Paving	4	MBE
Bright Street LLC	5	WBE
Cardinal Diversity Group	6	MBE
TNT Trucking	7	MBE
Martin Concrete	8	MBE
Peak Security	9	MBE
Clarke's Enterprises	10	MBE

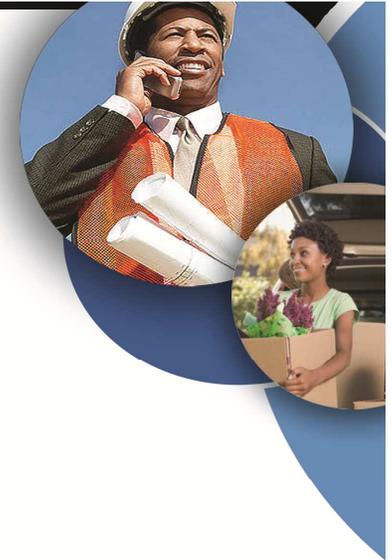
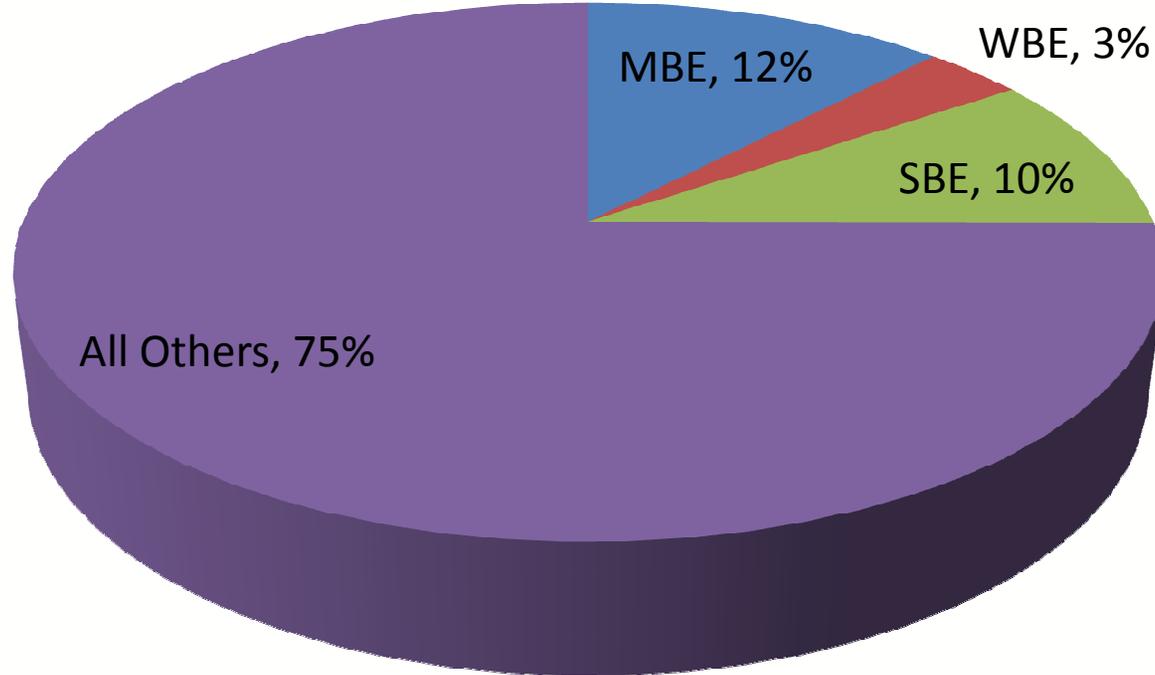
Top 10 Construction Awards to Dayton Local Small Business



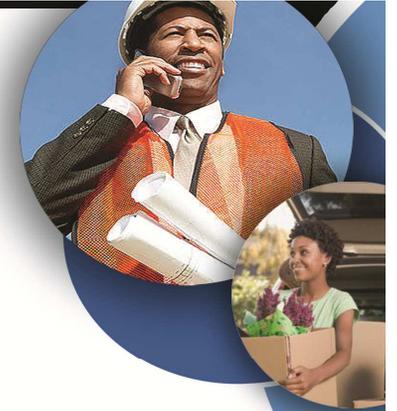
TOTAL 2012 CONSTRUCTION AWARDS	DLSB \$	DLSB %
\$54,095,872	\$5,849,531	11%

2012 City of Dayton PEP Performance

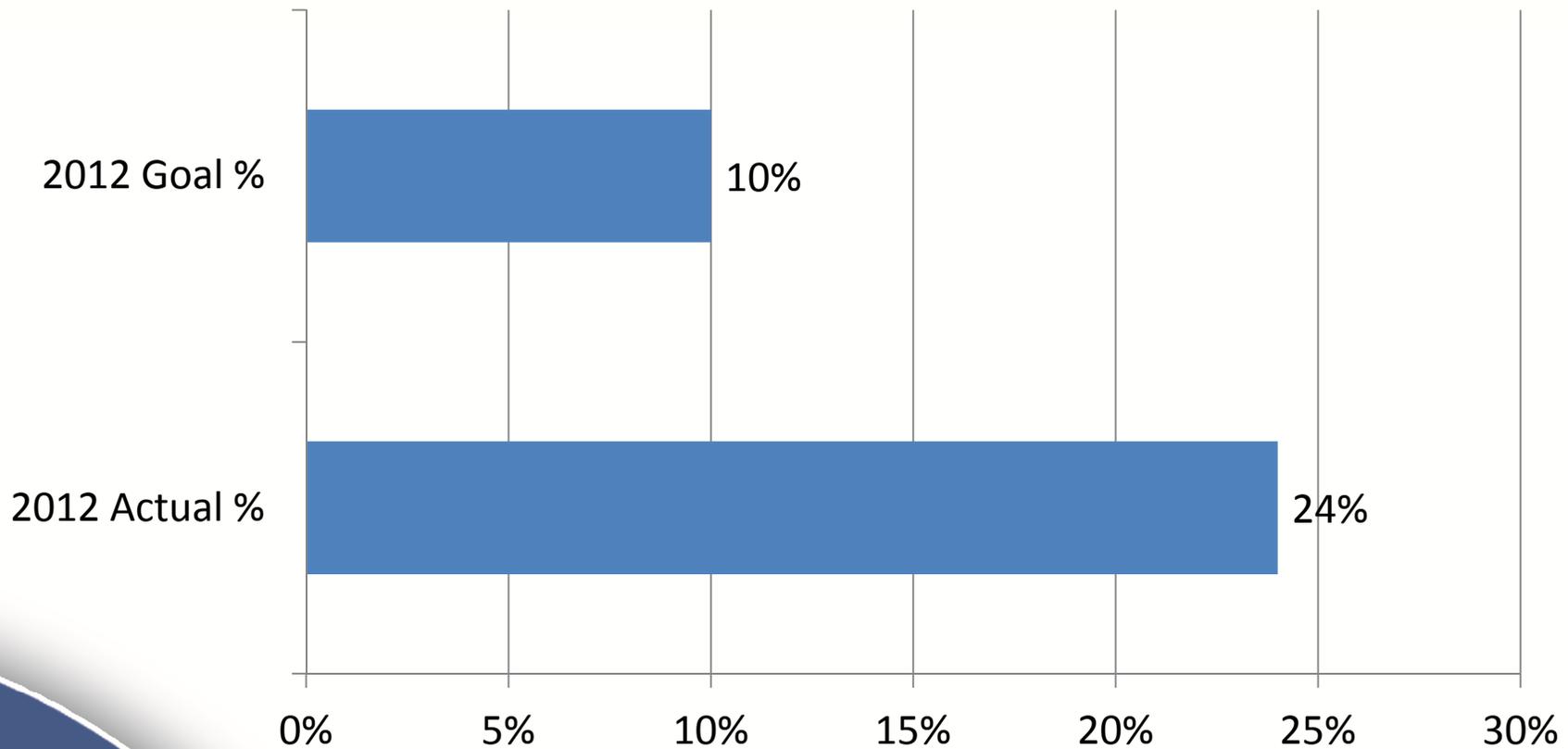
% of Total Construction



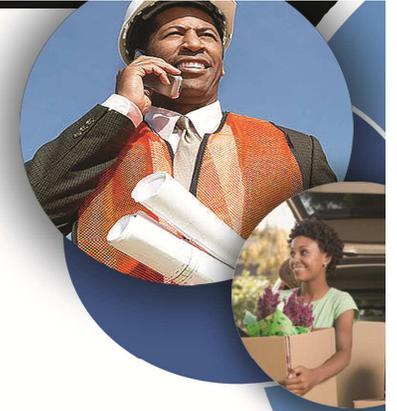
2012 City of Dayton DBE Performance



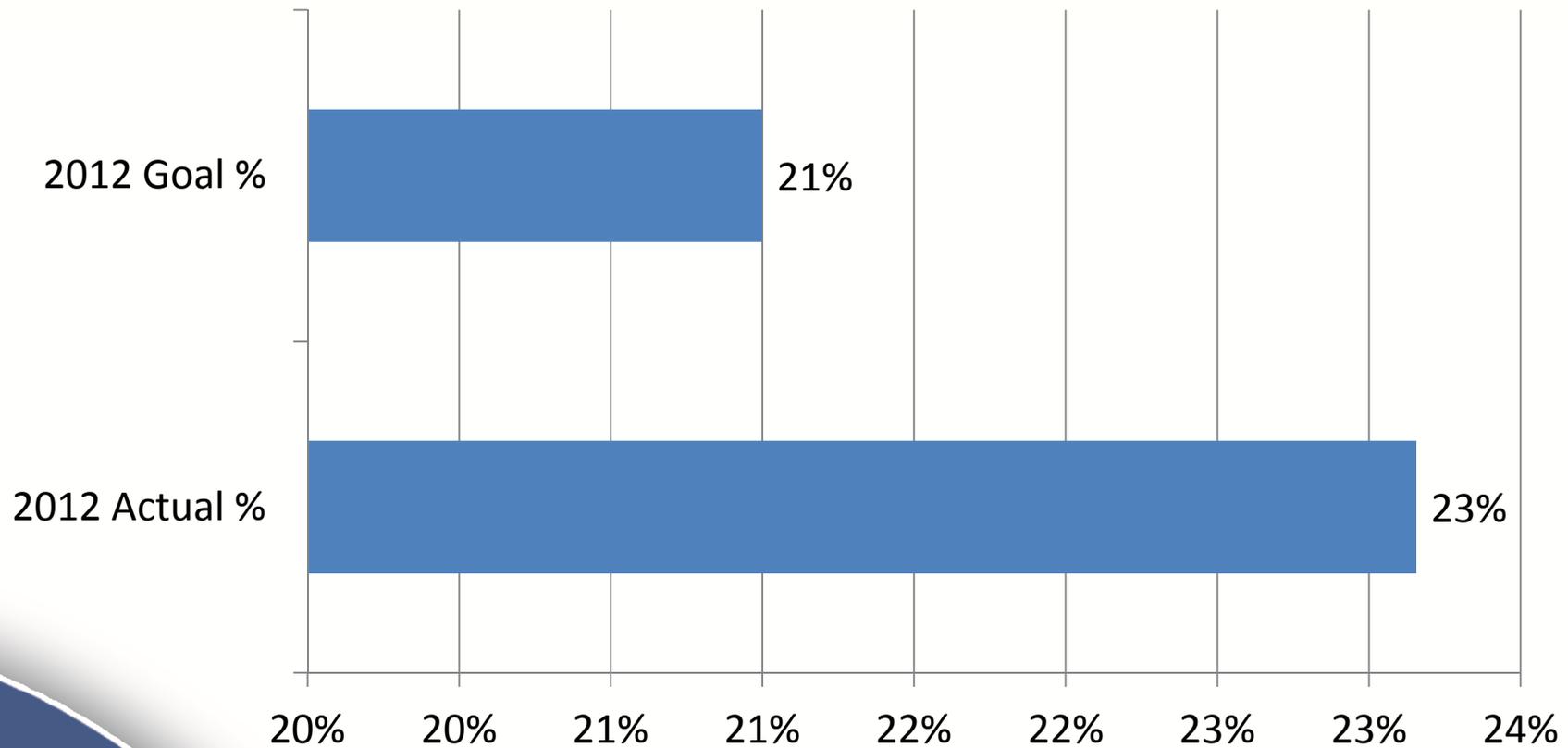
DBE ODOT



2012 City of Dayton DBE Performance



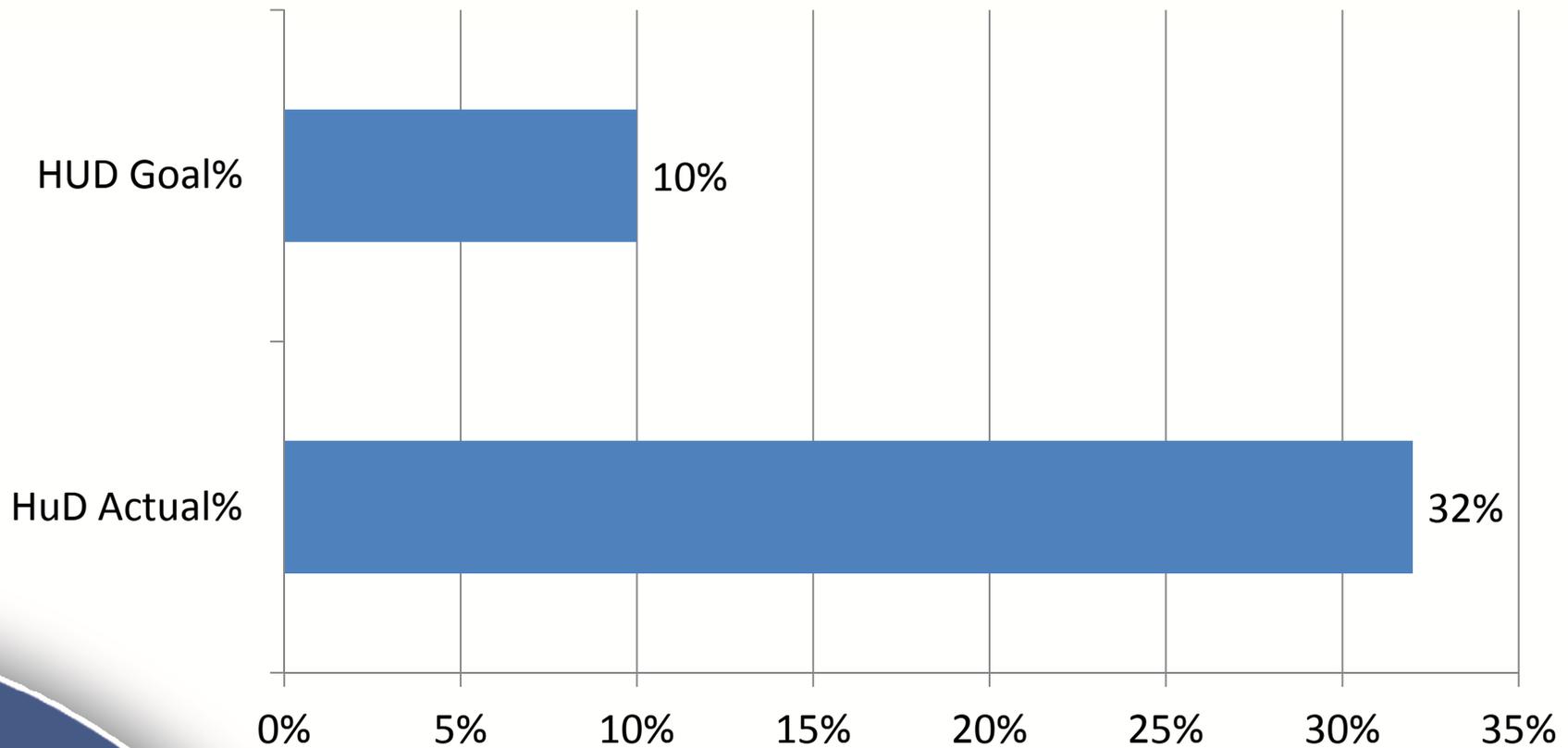
DBE FAA



2012 City of Dayton HUD Section 3 Performance



HUD Certified



Outreach



- April 23, 2013 Airport Small Business Outreach Forum has over 125 business owners registered to attend
 - We will identify the companies that are eligible for PEP certification from the attendees
- Coming later this year “Cast a Bigger Net 4,” our bi-annual outreach event with Greater Dayton RTA and Dayton Public Schools

Thank You

- City of Dayton Commission, City Manager and Staff: DPW, DOA, DOW, Purchasing
- Human Relations Council Board and Staff
- Minority Business Assistance Center (MBAC)
- Procurement Technical Assistance Center (PTAC)
- Dayton Area Chamber of Commerce Minority Business Partnership (MBP)
- Southwest Ohio Small Business Development Center (SBDC)

